



Heath & Company's OnTrack[®] suite is a collection of integrated web-based productivity management tools designed especially for the hospitality industry. OnTrack[®] provides on-site management with effective tools for managing labor costs.

Key features include:

- Budgeting – Develop annual labor costs using the same assumptions used to manage the property on a daily basis.
- Forecasting – accurately predict upcoming customer activity for the upcoming scheduling period.
- Staffing guidelines – rational rules or guidelines for staffing each position at every level of business volume.
- Proactive labor control - identifying daily labor requirements for every job at every level of volume.
- Performance measurement – detailed comparisons of actual labor utilization to realistic targets.
 - Easy to read reports; exportable to PDF, HTML and Microsoft Word and Excel formats.
- Flexibility – OnTrack[®] tools can be configured to almost any situation, tracking any desired variable.
- Works in tandem with property time & attendance systems including ADP's TimeSaver[®] and Kronos[®] payroll systems.
- Web-based platform affords easy review at the regional or corporate office level.



NetProphet[®] - a labor budgeting tool enabling management to employ precisely the same assumptions to develop annual labor budgets as they do to operate their hotel throughout the year.

- Develop standard labor hour (and dollar) targets for the entire budget year.
- Make assumptions and adjust budget targets for attrition, vacations and projected wage increases.



GamePlan[®] is a unique, easy-to-use decision-making tool for predicting daily business volume:

- Designed specifically for hotel restaurants, bars, golf and spas.
- Provides a logical methodology for accurately forecasting volume.
- Unit managers are provided key decision-making information to develop and take ownership of their departmental forecasts.



PeakPerformance[®] provides easy-to-understand staffing guidelines for each job at every level of customer volume.

- Managers develop their own realistic staffing guides enabling them to achieve financial goals while meeting service expectations at all volume levels.
- Generates realistic labor forecasts and staffing targets by shift, day, week and month based on forecasted business volume and staffing guidelines.
- View labor cost performance by position, by department or by hotel.



TeamWork[®] - a user-friendly automated scheduling tool for insuring that quality levels are maintained and financial objectives are achieved.

- Schedule employees to achieve productivity and financial targets based on forecasted volume and staffing guidelines.
- Track hours, payroll dollars and productivity in an easy-to-use format.
- Schedule employees working in multiple departments; even schedule and track contract employees.



InsideView[®] *Productivity Windows* present the relationship between business volume and labor hours in a unique graphical format.

- Visualize actual labor utilization in relation to target hours and business volume.
- View labor performance graphically for any seven-day, thirteen-week, or twelve-month period.